

ASMiRA
MARINE

CORPORATE PRESENTATION
2024



ASMIRA
GROUP

Who is
Asmira Group?

Kingfisher; **Adventurous, persistent and exploratory**

The kingfisher, a determined and adventurous bird of İzmir that can fly hundreds of miles away, take off against the wind, and explore new territories. But its eventual destination, time and time again, is the Aegean...

Legend says, the water is clear where the kingfisher lives, the colorful symbol of seafaring; the emblem of sailors' peace, prosperity, and power... If a kingfisher has taken up residence in a certain place, the water there is pristine...

Since our establishment, we have been working towards becoming a colorful and dominant company that brings prosperity wherever we go, willing to take flight against the wind to do good. Just like the kingfisher, we embrace differences and strive to be a force to be reckoned with on the seas. Although we set sail on new adventures guided by this magnificent bird, our home will always be the Aegean...





Vision

Become local on every European coast.



Mission

Reaching our goals with our continuously developed core competencies and our business philosophy that sets us apart from other companies in the market.



117 Employees

59 White Collars
58 Blue Collars



8 Offices +

8 Marine + 2 Vehicle Fuel Stations
2 Charter Locations
1 Repair & Maintenance Centers



Physical operations in 3 Countries

Türkiye - Montenegro - Croatia

Worldwide

Trade Services

Our Companies



Bunker
Yacht Charter
TR Marine Fuel Stations
EUR Marine Fuel Stations
Yacht Repair & Maintenance



Gas Stations
Fuel Wholesale
Wholesale Mineral Oils
Vehicle Identification System
Fuel Transportation & Supply



Worldwide Bunker Trading
Petro-Chemical Product Trading



Transportation Services
Storage and Distribution Services

Board of Directors



Ayhan ASLAN
Honorary President



Mustafa ASLAN
Chairman



Gonca ASLAN
Business Development &
Corporate Relations



Yaşar ARAĞ
Financial &
Commercial Affairs

Executive Committee



A. Kaan IRMAK
Commercial Coordinator



Alper KOÇAK
Industrial Operations Director



Adil Halit SATIR
Adriatic Operations Director



Hayim H. ZİBİL
Chief Financial Officer



Seda DEDEOĞLU
Human Resources Director



Necil ADIYAMAN
Yacht Operations Director

From 1977 to Today



1977

Starting with the acquisition of its first oil tanker, Asmira Group began its ship fuel supply (bunker) operations in İzmir. As a result, Asmira Group became the first company to receive the “port agent” status from Petrol Ofisi.



1982

Acquisition of second sea tanker to increase supply power.



1995

Performing smaller quantited supplies, that cannot be done through sea tankers, by enlarging the road tanker fleet.

From 1977 to Today



2000

First yacht refueling.



2001

Establishment of "Asmira Petrol" subsidiary by creating a new structure in order to carry out marine fuel sales through a dedicated company.



2010

Becoming the leader in the yacht fuel market in Türkiye.



2013

Acquirement of the D-Marin Didim marina fuel station, incorporating the first marina station into operation.

2014

Within the scope of the European Agreement on the Carriage of Dangerous Goods by Road, the entire land tanker fleet was renewed with ADR top profile fuel tankers and transferred to the new subsidiary which was established under the name of "Asmira Logistics".

From 1977 to Today



2015

Becoming one of the leading companies in Türkiye that makes supply with the sample system in compliance with the Marpol Annex VI regulations.

2016

Providing competitive advantage through innovative systems and process management such as organic fight against environmental pollution, automatic bypass systems, hose sheathing system and safety strips etc.

2017

By acquiring D-Marin Turgutreis marina fuel station, making a difference in marina station operations in the region.

2018

Expansion of the naval fleet with the acquisition of the third naval tanker KINGFISHER V. Construction of a new Operations Center in Torbalı to carry out industrial sales and operation activities.

Acquisition the Montenegro Portonovi Marina fuel station to launch the first actual operations abroad.

2019

By acquiring D-Marin Göcek and Kuşadası Setur marina fuel stations, having 4 marina station operations in Turkey.

From 1977 to Today



2020

Beginning of the bunker trade activities in İstanbul.

With the acquisition of Çeşme Marina Lukoil Fuel Station, the number of marine stations increased to 5.



2021

Shaking hands for the Turkish distributorship of Opet Otobil Systems and starting sales across Türkiye.

Opening of the İstanbul Skyland Trade Office physical.



2022

Increasing the number of charter fleet of Asmira Marine to 6 by investing in additional 1 monohull and 1 catamaran boats.

Opening of offices for Asmira Energy Derince and Asmira Marine Göcek.



2023

As part of the restructuring project, Asmira Group companies were organized on a global scale as Asmira Marine, Asmira Energy, Tacklog and Miraka.



2024

With the acquisition of the D-Marin Dalmacija fuel station in Zadar, Croatia, the initiation of the second overseas physical operations begins.

Adding another Bali 4.4 for the 2024 season increases the charter fleet to 7.

The opening of the second gas station in Datça Marmaris.

By starting up the fuel dock operation in Ağanlar Shipyard & Marina, the second Bodrum location is set to make a significant impact in the Gulf of Gökova.

Asmira Marine Activities

Bunker

Yacht Charter

TR Marine Fuel Stations

EUR Marine Fuel Stations

Yacht Repair & Maintenance

Bunker

In the Aegean Region, Asmira holds 65% of the yacht market and 45% of the ship market. Having a total of 22 supply points with duty-paid and duty-free (Transit & Exported) products in accordance with ISO 8217:2017 and EN590 standards.

By the capability of loading their highly equipped barge and road tanker fleet from 4 different terminals throughout Türkiye, Asmira can supply its customers with uninterrupted and trouble-free domestic and transit gas oil 24/7.

Asmira Marine, with its proven success exceeding European standards in marine fuel station management and operations, conducts its operations at all D-Marin Marinas in Türkiye which are 'Turgutreis,' 'Didim,' 'Göcek,' as well as 'Kuşadası Setur Marina' and 'Çeşme Marina,' and in Montenegro at 'Portonovi Marina,' and in Croatia, in Zadar at 'D-Marin Dalmacija' locations.



Bunker

Being the largest regional distributor for Chevron, the world's leading lubricant brand, and Petrol Ofisi, Turkiye's leading lubricant brand; Asmira Marine provides 24/7 delivery of 165 different types of lubricants both duty-paid and duty-free (Transit & Exported) as required.

With its customer-specific boutique service approach, Asmira has initiated the 'first and only' 'special delivery person' application for road tanker supplies in Turkiye; and with experienced employees, pre-supply water testing, seal controls, terminal loading document verifications are fully implemented to ensure full compliance with health, safety, environment and quality regulations.

Carrying its boutique service approach also to barge supplies, Asmira carries out each barge supply under the control and supervision of 2 separate independent survey companies, making the service completely transparent to its customers.



Bunker

Physical Supply Locations

Aliağa Nemrut Port, Izmir, Güllük, Çanakkale Kepez Port, Gemlik, Çanakkale Karabiga, Çanakkale ICDAS-1&2, Bandırma Çelebi - Bağfas, Akçansa, Antalya, Dikili, Ayvalık, Çeşme, Didim, Kuşadası, Bodrum, Bodrum Turgutreis, Bodrum Yalıkavak, Bodrum Cruise Port, Bodrum Ağanlar Shipyard, Datça, Marmaris, Fethiye, Göcek, Kaş, Alanya.

Trade Supply Locations

İstanbul, İskenderun, Mersin, Samsun, Trabzon, Malta, Gibraltar, Novorossiysk, Piraeus, Ceuta, Antwerp, Rotterdam, Amsterdam, Las Palmas, Suez, Ashdod, Rostov, Galati, Reni, Odessa, Riga, Kali Limenes, South Africa, United Kingdom, Denmark, Singapore and many other ports worldwide.



Trade

MIRAKA

Worldwide Bunker Trading

Miraka, established within the framework of Asmira Group's global operations, positions itself in the trader position that brings together buyers and sellers in the field of ship and yacht fuel supplies.

Petro-Chemical Product Trading

In addition to its bunker trading activities, which has been carried out safely and securely for a long time, Miraka has also started its activities in the Petro Chemical cargo trading field.



Yacht Charter

Asmira Marine fulfils all kinds of its clients needs with its fleet that is consisted of 4 monohulls and 3 catamarans, and continues to make a difference with its innovative service approach. The boats can be rented as bareboats or with Asmira's experienced skippers.

Naming the boats in its fleet as Despina, Adina, Dorabella, Leonora, Pamina, Fiordiligi and Rosina inspired by the important female opera characters, Asmira Marine brings the stories of these characters together with the fertility and beauty of the sea.



Yacht Charter



Despina

Model: Bali 4.6. / 2023
LOA. / Beam: 13.65 m / 7.6 m
Berths: 10+2
Cabins: 5+1
WC: 4 + 1 (All electrical)
AC-GEN-WM



Leonora

Model: Bali 4.4. / 2024
LOA. / Beam: 13.09 m / 7.4 m
Berths: 8+2
Cabins: 4+1
WC: 4+1 (All Electrical)
AC-GEN-WM



Rosina

Model: Bali 4.4. / 2022
LOA. / Beam: 13.09 m / 7.4 m
Berths: 8+2
Cabins: 4+1
WC: 4+1 (All Electrical)
AC-GEN-WM

Yacht Charter



Adina

Model: Bavaria Cruiser 46 Style / 2023

LOA. / Beam: 13.60 m / 4.35 m

Berths: 6

Cabins: 3

WC: 3 (All Electrical)

AC-GEN-WM



Pamina

Model: Beneteau Oceanis 46.1 / 2021

LOA. / Beam: 13.65 m / 4.50 m

Berths: 8

Cabins: 4

WC: 4



Fiordiligi

Model: Bavaria Cruiser 41 / 2020

LOA. / Beam: 11.99 m / 3.96 m

Berths: 6

Cabins: 3

WC: 2



Dorabella

Model: Bavaria Cruiser 46 / 2020

LOA. / Beam: 13.60 m / 4.35 m

Berths: 8

Cabins: 4

WC: 3

TR Marine Fuel Stations



D-Marin Turgutreis

Since 2017

37°00'07.3"N, 27°15'30.7"E

100-meter pier

150,000-liter fuel tank capacity

6 pumps capable of servicing

6 marine and land vehicles

simultaneously

VIP Lounge

Mini market

24/7 uninterrupted,

exclusive Asmira service



Ağanlar Shipyard Bodrum

Since 2024

37°00'49.1"N 27°27'04.4"E

272 meter pier

25.000 liter fuel tank capacity

Exclusive Asmira service



D-Marin Göcek

Since 2019

36°44'54.0"N, 28°56'36.0"E

26 meter pier

35.000 liter fuel tank capacity

24/7 uninterrupted,

exclusive Asmira service

TR Marine Fuel Stations



D-Marin Didim

Since 2013

37°20'20.2"N, 27°15'43.8"E

97 meter pier

100.000 liter fuel tank capacity

6 pumps capable of servicing

6 marine and land vehicles

simultaneously

VIP Lounge

Mini market

24/7 uninterrupted,

exclusive Asmira service



Çeşme Marina

Since 2021

38°19'17.3"N 26°18'06.0"E

100 meter pier

74.500 liter fuel tank capacity

6 pumps capable of servicing

6 marine and land vehicles

simultaneously

VIP Lounge

24/7 uninterrupted,

exclusive Asmira service



Kuşadası Setur Marina

Since 2019

37°52'13.9"N, 27°15'50.2"E

55 meter pier

50.000 liter fuel tank capacity

24/7 uninterrupted,

exclusive Asmira service

EUR Marine Fuel Stations



Portonovi Marina
Herceg Novi / Montenegro
Since 2020

42°25'59.0"N, 18°36'18.3"E

130 meter pier

150.000 liter fuel tank capacity

5 pumps capable of servicing

5 marine and land vehicles

simultaneously

24/7 uninterrupted,

exclusive Asmira service



D-Marin Dalmacija
Zadar / Croatia
Since 2024

44°03'14.7"N, 15°18'25.5"E

52 meter pier

150.000 liter fuel tank capacity

10 pumps capable of servicing

5 marine and land vehicles

simultaneously

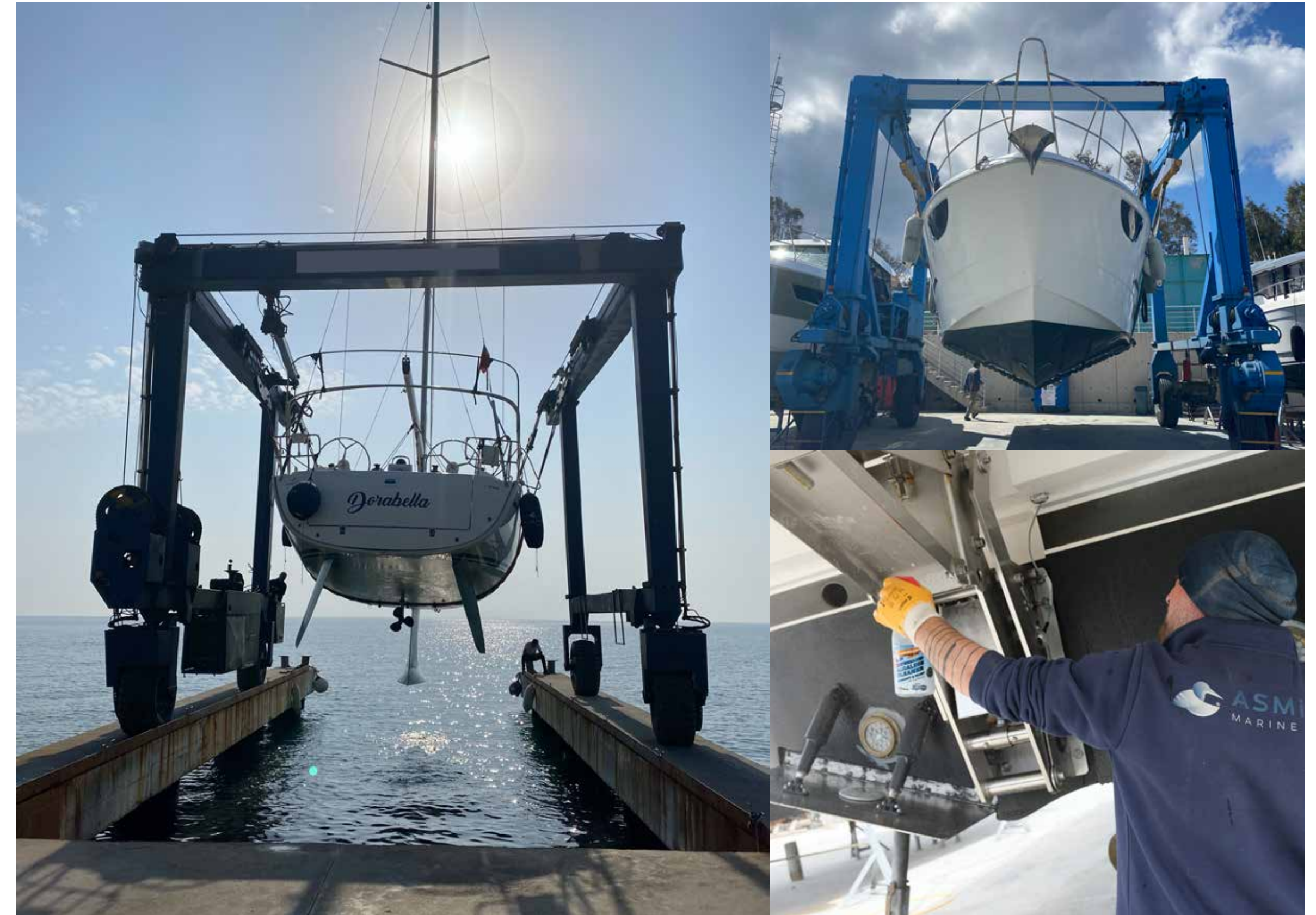
24/7 uninterrupted,

exclusive Asmira service

Yacht Repair & Maintenance

Asmira Marine aims to be the most valuable partner for boat owners by combining its expertise in the maritime industry with collaborations with expert actors. With first-class materials, a skilled team, a unique service approach, and state-of-the-art equipment, Asmira Marine is committed to providing top-notch solutions in boat maintenance and repair.

In this context, services such as Hull Painting, Anti-fouling, Polishing, Varnishing, Gelcoat Applications, Polyester Repairs, Osmosis Treatment, Epoxy Lamination, Sandblasting, Mechanical, Electrical, and Carpentry services are offered with the superior quality of Asmira Marine. We strive to deliver exceptional craftsmanship and attention to detail in every aspect of boat maintenance and repair, ensuring that your boat remains in its best condition and retains its value over time.



Strong and Reliable Service Network

TR Marine Fuel Stations

Turgutreis Bodrum
İçmeler Bodrum
Göcek
Didim
Kuşadası
Çeşme

EUR Marine Fuel Stations

Portonovi Montenegro
Zadar Croatia

Gas Stations

Torbali İzmir
Datça Marmaris

Yacht Charter Bases

Bodrum
Göcek

Yacht Repair & Maintenance

Turgutreis Bodrum

Trade Supply Points

Worldwide

Physical Supply Points

Aliğa Nemrut Port
İzmir Port
Güllük Port
Çanakkale Kepez Port
Gemlik Port
Çanakkale Karabiga Port
Çanakkale ICDAS-1&2 Port
Bandırma Çelebi Port
Akçansa Port
Antalya Port
Dikili Port
Ayvalık Port
Çeşme
Didim
Kuşadası
Bodrum
Bodrum Turgutreis
Bodrum Yalıkavak
Bodrum Cruise Port
Bodrum Ağanlar Shipyard
Datça
Marmaris
Fethiye
Göcek
Kaş
Alanya

Headquarter and Other Offices

Headquarter

Alsancak İzmir

Other Offices

Skyland İstanbul

Torbalı İzmir

Ulukent İzmir

Turgutreis Bodrum

Göcek Muğla

Derince Kocaeli

Portonovi Montenegro

Zadar Croatia



Thank You

#WeAreOnBoardTogether

asmiramarine.com